



# Leading the hunt

## For global talent

“AspirionPharma worked with me on an External Talent Pool project that to date has identified nearly 300 pharma execs in commercial and general management roles across Europe. I chose AspirionPharma for the project because more than any other headhunter I spoke with (and I met more than 30) they understood the concept and were open to new, flexible ways of working.

This is only the third testimonial I have agreed to write for a search firm in the last 23 years.”

**John Greig, Regional HR Business Partner [Europe] Merck Serono**

## Who are we?

AspirionPharma is an executive search firm focused on the provision of high quality talent acquisition solutions to a key client base operating in a project managed and highly time-efficient manner.

We are able to source leading market talent in competitive and technical markets through the application of our market-tested and developed search system.

## Executive Search 2.0

We target our operations at the mid-senior sections of the BioPharma/CRO market, across all phases. We have worked on “bench-board” level roles as well as those that require specialist knowledge and experience (both commercial, scientific, medical and marketing).

Examples of positions successfully filled in the last 6 months include:

- Global Head of Clinical Operations
- Head of Outsourcing and Contract Management
- Global Head of Modelling and Simulation
- Performance Manager (Global Clinical Development)
- Head of Pharmacovigilance (Asia Pacific)
- Global Head of Medical Writing
- International Brand Director
- Head of Biostatistics and Data Management
- Marketing Director
- Global Head of Health Economics
- Senior VP of Market Access
- Senior Director, Strategic Marketing Portfolio Development
- Global Senior Director Medical Intelligence

We have successfully partnered with a range of companies in this sector – from global Pharma and CRO through to VC funded biotech start ups seeking business critical human capital.

“AspironPharma has sourced and provided excellent scientists at all levels, hence allowing us to recruit market leading individuals in a very narrow market.

I would fully recommend their services without reservation as one of the most effective companies operating within the global pharmaceutical market and we will continue to utilise their expertise in order to secure a real competitive advantage.”

**Frank Poschen : HR Director, Grünenthal Pharmaceuticals**

## Markets

We have successfully worked in various industry sectors including: Commercial Operations, Preclinical Development, Clinical Development (covering all phases) and Sales and Global Marketing (including growth areas such as Health Economics/Pricing and Reimbursement/Market Access).

We realise that different markets, companies and positions all have to be dealt with on a case-by-case basis and herein lays one of our greatest strengths.

Our aim on every project is to provide a bespoke solution that takes into consideration all client parameters as well as market realities i.e. we are a search consultancy providing “consultative” solutions in answer to key business needs.

We also act as Talent Acquisition agents for our clients – and have created external talent pools covering up to 11 countries.

## Contact

We are based in the United Kingdom with offices in London and Maidenhead, Berkshire, but our reach is truly international.

We understand that our operations must mirror the industry in which we operate and therefore we have built a “borderless” methodology that allows us to secure talent within the geographic parameters set down by our clients (whatever those maybe).

We have successfully operated in Europe, (including Scandinavia) across Asia and the Far East and in the US.

For further information about our operations please do not hesitate to contact us.

## Global Solutions: Talent Acquisition Worldwide

AspirionPharma offer a "borderless" methodology allowing firms to source talent anywhere on the globe – an essential capability in a globalised market



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For additional information about our services  
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